

# SALE RULES

(Approved 4-18-15)

January 13, 2019

## ELIGIBILITY

- 1.) The National Sale Committee of the American Gelbvieh Association sponsors the National Sale. Consignors must be members in good standing of the American Gelbvieh Association.
- 2.) All animals should be of quality fitting for the National Sale. Performance, pedigree, condition and disposition are of utmost importance.
- 3.) No gray cattle will be allowed to sell in the National Sale. It is suggested that if animals carry white that it be at a minimum.
- 4.) There will be a limit of one (1) bull per consignor with a total limit of three (3) head per consignor, i.e., 1 bull and 2 females or 3 females.  
**Exceptions:** The Breeder's Choice Gelbvieh Bull Futurity champion.
- 5.) All animals must be properly registered with the American Gelbvieh Association prior to the sale. Each animal must have a legible prefix and tattoo that corresponds with its registration certificate or affidavit.
- 6.) Bulls entered in the Gelbvieh/Balancer® Pen Bull Show are eligible.
- 7.) All available EPDs and indices are to be included in the National Sale catalog.

## AGE AND FULLBLOOD/PUREBRED/BALANCER ELIGIBILITY

- 1.) Any animal eligible for the national show is eligible for the National Sale.
- 2.) Bulls calved between January 1, 2017 and April 15, 2018 are eligible for sale.
- 3.) Females born prior to June 1, 2018 are eligible for sale.

## EMBRYOS, FLUSHES AND CHOICE LOTS

- 1.) A limited number of frozen embryo packages will be sold. All embryo packages will guarantee a 50% pregnancy rate if implanted by a certified AETA embryologist. Buyer is responsible for cost of embryo transfer and shipping of embryos. Embryo quality will be guaranteed to be grade one or two.
- 2.) A limited number of "right to flush" packages will be sold. One flush includes the guarantee of six Grade 1 or Grade 2 embryos, with any additional embryos recovered also becoming property of the buyer. All flushing, freezing and embryo shipment costs will be at the buyer's expense. Buyer has choice of service sire with seller's approval.
- 3.) Embryos & right to flush lots will be considered "traditional" lots as defined below.
- 4.) Consigned pick of herd or choice of two or more animals will be considered "traditional" or "absentee" lots based on the animal(s) presences or absence at NWSS.

## SALE FORMAT/NOMINATIONS/SCREENING/VIDEO

- 1.) The 2017 National Gelbvieh & Balancer Sale will contain "traditional" lots, cattle that are entered in the NWSS and are present to be sold. A limited number of semen, embryo and flush lots will also be included as outlined above.
- 2.) The National Sale will also contain a few select "absentee" lots, representing live cattle that are not entered and not present at the NWSS and will be sold FOB the consignor's ranch.
- 3.) All live cattle lots, traditional or "absentee", need to be photographed for the sale catalog a video is recommended.
- 4.) Pick of herd and choice of two or more animals will be considered a "traditional" or "absentee" lot, depending on the animal's presence at the NWSS.
- 5.) Sale nominations are due **November 14, 2018**. Please be prompt with your nominations so inspections can be completed quickly. Nomination fees must accompany your nomination.
- 6.) A \$250 dollar nomination fee will be assessed and then credited towards sale commission. All nomination fees are non-refundable unless sale management disqualifies the animal prior to cataloging.
- 7.) A screening fee of \$0.52/mile will be charged for screening nominations on the ranch, payable at time of inspection to sale management. Consignors are responsible for screening expenses if the animal is rejected. This fee is not included in the sale expense. It is anticipated that a National Sale representative will inspect all nominated animals by **November 21, 2018**.
- 8.) Consignments will be subject to a final screening upon arrival at the NWSS. Sale Management & Committee reserves the right to reject any animal that arrives at the sale site that is unsound and/or has not been fed and conditioned for the sale. Nomination fees will be forfeited.
- 9.) All original registration certificates or performance pedigrees must be submitted to Sale Management with the entry form, unless the performance data is incomplete, in which case they must be submitted to Sale Management by **November 21, 2018**. Sale proceeds will not be released until original registration certificates are in order. All registration and/or transfer fees are to be paid by the consignor.
- 10.) All National Sale consignors must sign an affidavit at nomination time agreeing to abide by the Terms and Conditions of the National Sale and agreeing to perform all duties and obligations imposed by them.

## SALE EXPENSE

- 1.) The consignor will pay a sale commission based on the cost of the sale, plus Sale management 5%, facility cost 1.5%, AGA 1% and auctioneer-1%. The \$250 nomination fee will be credited as part of the sale expense for each lot that sells.
- 2.) Consignors of lots that "no sale" must write a check for their animal at the walked price immediately following the sale for deduction of sale expense and commissions.
- 3.) Sale management is responsible for acquiring sponsors for the meal provide the night of the event. AGA will be responsible for billing the sponsors and the collection for sponsorship dollars.

## NATIONAL SHOW ENTRY REQUIREMENTS

- 1.) All "traditional" live lots must be entered in the National Western Stock Show Open Gelbvieh & Balancer Show and/or Pen Bull Show. Sale animals must be entered, but they do not need to show.
- 2.) Entry fee is \$55 per animal and NWSS entry deadline is **November 20, 2018**.
- 3.) Entries for the show are to be made by the consignors directly to the National Western Stock Show, 4655 Humboldt Street, Denver, CO 80216-2818, telephone: (303)297-1166, 800-336-6977 (entries only). Entry forms are available only from NWSS.

## PERFORMANCE

- 1.) No animals will be cataloged without complete performance data including birth weight, weaning weight and yearling weight, or present weight on short yearlings.
- 2.) Performance data must be submitted to Sale Management office by **November 14, 2018**.
- 3.) EPDs available at catalog deadline will be printed in the catalog. A supplement sheet with updated EPDs may be made available after the catalog is printed and prior to the sale.
- 4.) Present weight and WDA on animals will be taken prior to the sale at the NWSS.
- 5.) Minimum adjusted scrotal circumference requirements will be: 12 months of age, 36 cm.; 15 months of age, 38 cm.; 18 months of age and older, 40 cm.
- 6.) Birth weights less than 100 pounds are recommended and screening decisions will include birth weight.

## BRED FEMALES

- 1.) Females 24 months of age or older must be safe in calf or have a calf at side.
- 2.) Bred females must be bred to a registered fullblood, purebred Gelbvieh or Balancer bulls or such that the resulting progeny will be eligible for purebred or Balancer registration. Bred dam must be safe in calf AT LEAST 60 DAYS prior to sale.
- 3.) No C-section females will be accepted.
- 4.) Any female that is sold and represented as safe in calf must have a veterinarian's certificate stating that she has been so examined within 30 days of the sale.
- 5.) Sale Management reserves the right to pregnancy test, at the consignor's expense, any females at the sale site to verify pregnancy status (Bred or Open).
- 6.) Should any female fail the pregnancy test at the sale site, it shall be cause for disqualification from the sale and the consignor will forfeit the entry fee.
- 7.) Any female that has been flushed must be identified in the sale catalog.

## HORNS/SCURS

Any animals that have had scurs altered or removed will be considered horned.

## HEALTH REQUIREMENTS

- 1.) All NWSS health and brand requirements pertaining to live cattle entered at the NWSS and sold in the National Sale apply. Please refer to NWSS health and brand requirements listed in the premium book.
- 2.) All "absentee" lots are subject to similar health and brand requirements for interstate transport.
- 3.) All bulls 12 months of age and older must have a satisfactory semen evaluation certificate at sale time.
- 4.) All animals are to be sold as guaranteed breeders by the respective consignor as outlined in the terms and conditions of the American Gelbvieh Association.
- 5.) All National Sale open heifer consignments 6 months or older must be verified open on their health paper.
- 6.) All animals will have to test negative for BVD-PI.
- 7.) Canadian consignors should check with the NWSS for current show and sale health requirements.

## DNA/GENETIC ABNORMALITIES

- 1.) All sale animals must have a DNA profile and parentage verified by the official AGA DNA lab at the consignor's expense prior to the sale. The AGA will make its best effort to resolve any parentage issues prior to the sale for samples received by the DNA lab on or before **November 1, 2018**.
- 2.) The only exception to this rule will be if the breeder can prove that either or both parents of the animal being consigned are deceased and have not been DNA typed.
- 3.) Donor dams must have a DNA profile on file with the AGA by **November 1, 2018**.
- 4.) "Pick of the Herd" sale lots must be DNA verified at the time of the selection before the transfer is submitted to the AGA. The cost is the responsibility of the seller.
- 5.) All animals consigned in the National Gelbvieh Sale must be tested for genetic conditions with full disclosure of results.

## OWNERSHIP

In the event that ownership/possession of a sale animal is not full and complete, such restriction shall be made in writing on the nomination form at time of application to National Sale. Seller may not further restrict ownership/possession greater than what is printed in the sale catalog.

## SUBSTITUTIONS

Sale Committee/Sale Management to determine the acceptability of substitutions and determine whether any additional changes are warranted.

## MISCELLANEOUS

- 1.) Sale cattle will be on display prior to the auction in a designated stalling area. Any traditional consignment failing to stall in the appropriate area will be disqualified from the sale and will forfeit all entry fees.
- 2.) Proceeds from the sale will be mailed to consignors as quickly as possible following the sale. Each consignor agrees to abide by the terms and conditions of the sale and agrees to release the American Gelbvieh Association, Sale Management and the National Sale committee from any liability should any purchaser default on payment.
- 3.) Sale Management, upon approval of the National Sale Committee, will arrange for the auctioneer, advertising, cataloging and promotion of the sale in a manner befitting the significance of this national event. Consignors are encouraged to consider individual advertising, etc., of their consignments to aid in merchandising their animals.

- 4.) Each entry must be properly fitted and presented to its best advantage in a manner befitting a national event.
- 5.) Sale management is required to mail sale catalogs at least 14 days prior to the sale.
- 6.) The Sale Management/AGA National Sale Committee reserves the right to interpret the rules and make any decision regarding the sale deemed necessary in the best interests of this national event.
- 7.) All lots sold at the National Sale including any no sales, with the exception being the Futurity Bull, must be paid in full at the end of the sale.
- 8.) Any animal pulled from the stall to be added to the National Sale, the owner must sign a form agreeing to pay all sale commissions on said animal regardless of the testing results. The buyer's sale proceeds will be withheld until DNA testing is complete.

#### **SALE MANAGEMENT SELECTION POLICY**

The National Sale Management contract will be awarded on an annual basis. Upon Sale Committee recommendation, the AGA Board may renew contract for a maximum of one additional year. Thereafter, bids will be solicited to manage the National Sale. In the event the Sale Committee does not recommend contract renewal after the first year, the contract shall become available for re-bidding.